

Message Text

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PAGE 01 BONN 14821 091734Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----033258 100326Z /64

R 091726Z SEP 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1316
USMISSION USBERLIN
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS BONN 14821

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - LEKTRO-VEND CORP., AURORA,
ILLINOIS

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA HILKE
DAHLMANNSTRASSE 21
D-1000 BERLIN 12, GERMANY
PHONE: (030) 323-20-76
COMMENT: FIRM IS A LEADING WEST BERLIN DISTRIBUTOR
OF VENDING MACHINES IN BERLIN MARKET. FOR PRODUCT
LINES OFFERED THERE COULD BE POTENTIAL MARKET IN
BERLIN. INTERESTED FIRM WAS ESTABLISHED IN 1969,
EMPLOYS 11. SMALL COMPANY HAS ACHIEVED SUBSTANTIAL
EXPANSION OF ITS MARKET SHARE IN RELATIVELY BRIEF
TIME. FIRM HAS FINE RECORD OF SUCCESS IN LAUNCHING
NEW PRODUCTS IN BERLIN. IT DESIRES DIRECT CONTACT
WITH THE ADS CLIENT. ELECTRICAL SPECIFICATIONS
MUST BE 220 VOLTS AND 50 HERTZ. BANK REFERENCE:
BERLINER COMMERZBANK AG, POTSDAMER STR. 125, D-1000
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PAGE 02 BONN 14821 091734Z

BERLIN 30, GERMANY, TEL (030) 26-971.

AUTOMATEN-SEITZ
-VERTRIEB UND KUNDENDIENST-
KREILERSTRASSE 160
D-8000 MUENCHEN/TRUDERING
CONTACT: HERR RUDOLF SEITZ, MANAGER

PHONE: 089/421446

COMMENT: THE FIRM IS A MEDIUM SIZED DISTRIBUTOR/
IMPORTER/SERVICE FIRM OF VENDING INDUSTRY AND EQUIP-
MENT. EMPLOYS 12 PERSONS PLUS 6 TRAVELING SALESMEN.
FIRM ALREADY REPRESENTS 3 U.S. FIRMS AND SHOULD LIKE
TO EXPAND ITS SALES PROGRAM, CAN UNDERTAKE SERVICING.

L.M. SCHMIDT GMBH

-GROSSHANDEL AUTOM. VERKAUFSANLAGEN KG-
EICHLEITE 43

D-8022 GRUENWALD B. MUENCHEN

CONTACT: HERR SCHMIDT, MANAGER

PHONE: 089/6412943

COMMENT: GERMAN FIRM L.M. SCHMIDT GMBH IS INTERESTED
IN EXPANDING ITS SALES PROGRAM. FIRM WAS FOUNDED IN
1966, EMPLOYS 6 PERSONS. FIRM IS SMALL BUT CAN
UNDERTAKE SERVICING. (PRODUCT LITERATURE IN GERMAN
LANGUAGE IF AVAILABLE.)

GUSTAV LAUSER AUTOMATEN

OTHELLOSTR. 9, POBOX 800 668

D-7000 STUTTGART 80

CONTACT: MRS. RICHARDSON AND GUSTAV LAUSER, MANAGERS

PHONE: 711/732137

COMMENT: COMPANY WAS ESTABLISHED IN 1952.FAMILY-OWNED

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PAGE 03 BONN 14821 091734Z

ENTERPRISE. 50 EMPLOYEES. SALES PER ANNUM: OVER 10
MILLION DM. WELL ESTABLISHED ON LOCAL MARKET. DEALER
IN MUSIC BOXES AND VENDING MACHINES OF ALL KINDS.

APPROVING OFFICER: T.PATRICK KILLOUGH, COMMERCIAL
OFFICER.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: BONN
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Legacy Key: link1977/newtext/t19770983/aaaacrv.tel
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Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
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Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1338879
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - LEKTRO-VEND CORP., AURORA, ILLINOIS THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/690c2c4a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009